

MATRIX PROGRAM • DEALER COMPENSATION

THE RAINBOW
OPPORTUNITY LADDER.

Six levels from your first ride-along to running your own market. **Every level pays more** — and every appointment you set or lead you bring pays extra.

6 SATELLITE DISTRIBUTOR

Eligible for Rexair Pacesetter programs.

NEXT ↑ RGD: 6 consecutive months of 100+ purchases & sales, Rexair approval (potential relocation).



5 BRANCH MANAGER

Run your own office location as a proven Group Sales Director.

NEXT ↑ SATELLITE: 3 consecutive months of 50 sales out of your branch office.



4 GROUP SALES DIRECTOR

Bonus-program eligible · active dealer performing GSD responsibilities.

NEXT ↑ BRANCH MANAGER: see your distributor for opportunities.

\$500

per sale

+\$100 recruit · +\$50 2nd level



3 EXECUTIVE DEALER

NEXT ↑ GSD: 10+ personal sales in a month, OR 3 straight months of 15 combined sales with your direct recruits.

\$400

per sale

+\$100 per direct-recruit sale

2 DEALER

NEXT ↑ EXECUTIVE: 5+ sales in a calendar month and 1+ sale from a personal recruit.

\$350

per sale

+\$100 per direct-recruit sale

1 TRAINEE **START HERE**

Ride on qualified demos with your field trainer and work your program.

NEXT ↑ DEALER: get demo certified.

EVERY-SALE EXTRAS • STACK THESE

SET BONUS — you booked the appointment **+\$100**

LEAD BONUS — you generated the lead **+\$50**

Set it yourself on the spot and it's the easiest \$100 in the program.

GSD BONUS PROGRAM • MONTHLY

30 sales **\$1,000**

45 sales **\$2,000** (\$3,000 total)

60 sales **\$3,000** (\$6,000 total)

Counted across your **personal, 1st, and 2nd-level recruit sales** · +\$1,000 for every 10 sales past 60.

SUPERCOMMISSION

10 sales this month **\$1,000**

15 sales **\$1,500**

20 sales **\$2,000**

25 sales **\$2,500**

Hit 10+ sales in a month and your **first sale next month** pays this instead.

AWARDS



Recruiting Star
3 new recruits in a month.



Gold Demo Lamp
24 demos PT / 48 FT in a month.